

Improved Efficiency and Reliability as a Supplier

Challenges	Solutions	Results	
<ul style="list-style-type: none">• Wanted to improve visibility and traceability of purchase orders received from the buyer due to the high volume of POs received daily• Experienced a high number of POs not being received via fax and email, which led to strained buyer relationships due to unacceptable delivery performance—especially on safety equipment, which is a critical consumable	<ul style="list-style-type: none">• Implemented SupplyCentre™ for the receiving of POs for their client, Rossing Uranium Limited (Rio Tinto)• Able to improve the visibility and traceability of POs, eliminate intervention, and greatly improve their delivery performance• Improved the company's credibility with buyers as a reliable and efficient supplier	<ul style="list-style-type: none">• Traceability of orders• Paperless process—CYMOT receives the PO electronically, inputs into its own ERP system, and the first paper document produced is the delivery note in their warehouse• A copy of the PO is only required for delivery purposes per the customer's request• No manual intervention required by CYMOT staff• Improved relationship with Rio Tinto Procurement in JHB due to improved performance• Strategic advantage with customers as a reliable supplier	<p>Company CYMOT</p> <p>Profile A Namibian-based company consisting of five different divisions, including Midas(Automotive), Greensport Outdoor Equipment), Tooltech (Workshop Equipment and Tools), Namsafe (Safety Equipment) and Colour Perfect (Automotive Paints)</p> <p>Ariba Solutions</p> <ul style="list-style-type: none">• Ariba's Quadrem Network

